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PRESIDENT'S MESSAGE

Greetings from your 2025 Greater Iowa City Area Home Builders Association President!

I'm honored and absolutely thrilled to serve as President of this incredible organization. Whether you're a longtime member or brand new to our community, I encourage you to take some time to explore this **Membership Directory**. Inside, you'll find a wealth of information about the local leaders, businesses, committees, and initiatives shaping our vital housing industry.

Here are just a few of the key ways your HBA is working for you:

- **Workforce Development** – Did you know that for every five people retiring from the construction industry, only two are entering the field? That's a major challenge — and one we're tackling head-on. Your HBA is engaged at the local, state, and national levels to inspire and equip the next generation with the skills and knowledge they need to thrive in our industry.
- **Advocacy** – We work tirelessly to make sure your voice is heard. From city hall to the statehouse and beyond, we advocate for policies that support housing, protect your business, and grow our industry. The impact we have — on both the broader economy and your bottom line — is real and powerful.
- **Connections** – There's nothing quite like the power of a strong net work. The HBA is all about building relationships — connecting you with others who share your challenges, your goals, and your passion for what we do. People do business with those they know, like, and trust — and the HBA helps make those connections happen.

- **Education** – As an HBA member, you have access to hundreds of educational opportunities! From business coaching to legal resources, from marketing strategies to HR essentials, we offer practical, actionable training to help you and your business grow stronger every day.



- **Savings** – Did you know your membership comes with exclusive discounts and rebates? From vehicles to appliances to paint, flooring, faucets, and more — there are countless ways to save and stretch your dollars.

Get Engaged!

The absolute best way to make the most of your membership? Get involved! We have dynamic committees and exciting events designed to help you grow your business, build meaningful connections, and have a lot of fun along the way.

Feel free to reach out — I'd love to connect and chat about how you can get the most out of your HBA experience!

Sincerely,

Jennie Wunderlich

President, Greater Iowa City Area HBA

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CARRYING THE TORCH: A FOURTH-GENERATION FAMILY BUSINESS SHINES BRIGHT



STUDIO H₂O
KITCHEN & BATH SHOWROOM

When Jennie Wunderlich and her husband, Ben, were serving overseas as Army Officers, they never imagined they'd soon be back in Iowa, stepping into the family business. Seventeen years later, Jennie and her cousin, Tom Balmer, are fourth-generation owners of PSC Distribution and its stunning showroom, Studio H2O, in Iowa City. Ben works alongside them, making it a true family business strengthened by faith, service, and gratitude.

Jennie often says they are *blessed*—and it shows. Many team members have been part of the PSC family for decades, contributing to a culture of loyalty, shared purpose, and customer-first values. That foundation has helped PSC grow into a respected name in the industry.

The company's roots date back to 1951, when Jennie and Tom's great-grandfather, Jim Nesmith, and his wife, Gladys, founded Plumbers Supply Company. Over the years, PSC expanded from plumbing wholesale into HVAC distribution and a full-service kitchen and bath showroom. Now, PSC embarks on its newest venture: **The Lighting Showroom by Studio H2O**, located at their original site on 2020 S. Riverside Drive in Iowa City.

More Than a Showroom—It's an Experience

This brand-new lighting showroom was thoughtfully designed with the customer in mind. Warm and inviting, the space encourages guests to explore lighting options in person, relax with a cup of coffee or a glass of wine, and imagine what's possible for their homes. Whether you're flipping through a lighting magazine or discussing your dream design with one of the friendly, knowledgeable team members, you'll feel cared for every step of the way.

The showroom is led by Lighting Director Julie Larson, whose incredible eye for design is matched only by her heart for listening. Julie approaches every client interaction with the goal of helping them find the perfect piece—whether it's bold and modern, subtle and classic, or uniquely personal.

What You'll Find

The Lighting Showroom offers a wide array of products, including indoor and outdoor lighting, ceiling fans, lighted mirrors, under cabinet lighting, and one-of-a-kind specialty pieces. Just steps away, visitors can explore the Kitchen & Bath Showroom, featuring working faucets, showerheads, hydrotherapy bathtubs, steam showers, cabinetry, hardware, and more.

Honoring 74 Years of Excellence

As PSC Distribution and Studio H2O near their 75th year in business, the company reflects on its remarkable evolution. From a small plumbing supply shop in 1951 to a trusted name in home product distribution, the journey has been fueled by loyal customers, dedicated employees, and strong community ties. For the Wunderlich and Balmer families, this anniversary is a celebration of legacy, relationships, and ongoing service.

Come See What's New

PSC's foundation—family, service, and a commitment to excellence—shine through in everything they do. Whether you're building, remodeling, or gathering inspiration, visit the new Lighting Showroom and experience the PSC difference. Mention this article during your visit for a **free gift**—a thank-you for being part of their story.

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